D N TOWN OWOSSO

2021 EDITION

Come explore downtown Owosso, and feel the warmth of gathering together.

Experience the amazing that happens here everyday. Meet the people that add color to our lives. Discover this place we call home, and become a friend in the process.

OWOSSO MAIN STREET/DDA 989.494.3344 downtownowosso.org



State of DOWNTOWN

18 Blocks

O8 Acres

Public parking spaces

First-floor storefronts



Residential units





Owosso Main Street is making a real difference.

Downtown Owosso is widely known for its enthusiastic, welcoming culture that invites and embraces businesses, residents and visitors alike, showcasing a green and thriving environment of beautiful, walkable boulevards and authentic, unique attractions, residential, shopping, and dining experiences; the small town-downtown with appeal!

Downtown's Goals

- Cultivate an environment that demonstrates a commitment to the development of businesses, housing and community organizations in downtown Owosso.
- Create and demonstrate a welcoming culture of hospitality for the visitors, businesses, and residents of downtown Owosso.
- Expand and sustain a model of "coopetition" among downtown Owosso businesses, organizations and attractions.



TRANSFORMING OWOSSO'S DOWNTOWN



Awarded \$318,982 in small business and property development loans, and issued \$84,000 in upper-floor residential development grants in FY 2019/2020.

REINVESTMENT

STATS 2019-2020

PRIVATE INVESTMENT



Applied for and awarded three MEDC "Match on Main" grants, totaling \$81,975, in grant support to small businesses throughout our district and city.



Developed and implemented a Covid-19 Emergency Response Loan program, providing \$5,000 loans to 22 small businesses throughout our district and city limits.

Main Street is Helping Businesses Thrive

- Revolving loan fund
- Residential development grants
- Online store/sales program
- Quarterly business owner's meetings
- MEDC/state façade program

- Match on Main funding program
- Small Business Saturday champion
- Design assistance
- Business recruitment team
- Shiawassee Safe Program

"The Owosso Main Street/DDA Revolving Loan Fund gave us the boost we needed. We've doubled our space and tripled our staff, now servicing three times the number of clients. We wouldn't have seen these results without the support from Owosso Main Street."

-Tony Nash, Owner, AZEE Business Solutions

Downtown Drive Time Markets

| | 5 Minutes | 10 Minutes | 20 Minutes |
|------------------|-----------|------------|------------|
| Population | 15,472 | 28,203 | 60,386 |
| Households | 6,321 | 11,530 | 23,829 |
| Median HH Income | \$40,219 | \$45,090 | \$52,224 |

In-demand Businesses

Shopping & Retail

Butcher/meat market Arts, crafts, and hobbies Specialty foods/grocery store Women's clothing Mercantile store

Food & Drink

Brewery or brewpub Steakhouse Breakfast/brunch Casual eatery Ethnic restaurant

Program to date: \$21,554,228

.663.5



Façade & Building Improvements Program to date: 320



Businesses Program to date: 71

Community Profile

Owosso | 2020



14,450



6,648 Median HH Income

Population



\$**57,692** Median Age



35 years



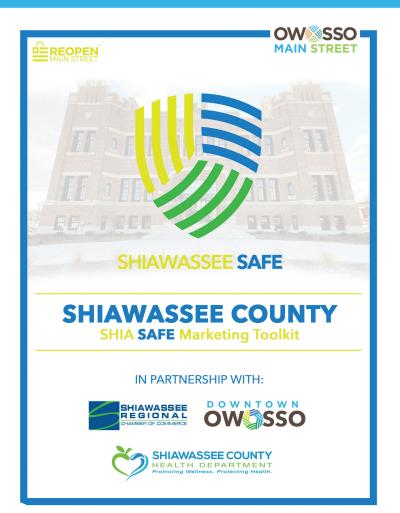
Housing Units 6,634



94% Housing is occupied 62% Owner-occupied 38% Renter-occupied

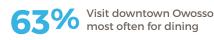
Connecting Community Safely during Covid-19

Owosso Main Street/DDA and the Shiawassee Regional Chamber of Commerce introduced (with support from the Shiawassee County Health Department and the Michigan Main Street Center) a new marketing campaign called "Shiawassee Safe." Amidst the Covid-19 pandemic, consumer confidence is tied directly to customer safety. This campaign was created to form the unified message that Shiawassee County businesses are committed to keeping customers safe as we continue to address Covid-19 concerns.



VOLUNTEER SPOT

2019 Pulse of Downtown



51%

Described recent trends in downtown Owosso as improving or making progress.

26% Said the frequency of their visits to downtown Owosso increased during the past year.



Operations
 Bond payments
 Development agreements

"Volunteering with Owosso Main Street has a big impact to our community. Whether it's pulling weeds or creating downtown events, people notice and appreciate the hard work."

> -Susan Treen, Owner, Apple Tree Lane



DOWNTOWN Owosso Main Street Events 2019-20

Est. event attendance

Downtown Trick-

Moonlight Market

(collaboration)

(collaboration)

Cruise the Pits

Castle Nights
 (collaboration)

or-Treat

- Glow Owosso (Parade & 5K)
 NYE Block Party
 and Boll December 1
- and Ball Drop • ArtWalk Owosso
- Vintage Motorcycle
 Days
- Chocolate Walk
- Film at the Fountain



Glow Owosso



NYE Block Party & Ball Drop



Vintage Motorcycle Days



Artwalk Owosso

Michigan Main Street The Leader in Grassroots Economic Development

Michigan Main Street provides technical assistance to local communities as they implement the Main Street Four-Point Approach®, a communitydriven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.

| Re Th | e numbers prove it! \$13,851,279 2019-20 Total Private Investment \$319,873,405 Program to date \$16,562,381 | grateful for the leade we have received from Street Center a Main Street team. T are a delight to our community w we are today w -Dave Acton, Board Chair | eet/DDA is beyond ership and inspiration in the Michigan Main ind the National These organizations o work with and ould not be where without them." , Owosso Main Street/DDA |
|---|---|--|--|
| ** | 2019-20 Total Public Investment \$115,990,307 Program to date 33,676 2019-20 Volunteer Hours 773,507 Program to date | | Sak Se Mare |
| OPEN | 87 2019-20 New Businesses 1,495 Program to date 149 2019-20 Façade & Building Improvements | Greed Have Waydare New New Select Level | Correctioners and a correction of the correction |
| Chair: Dav Vice Chair Treasurer: Authority | 2,356 Program to date so's of Directors | MICHIGAN MAIN STREET CENTER | MICHIGAN ECONOMIC DEVELOPMENT |

Authority Member: Theresa Trecha Authority Member: Jon Moore

Authority Member: Josh Ardelean

www.miplace.org

CORPORATION